On behalf of the South Bay Workforce Investment Board we are proud to present our 2017-2018 annual report, which highlights the accomplishments and successes we have this past fiscal year and features success stories of individuals and business entities that we assisted.

For more than 35 years, the SBWIB has provided no cost career and business services through our four One-Stop Business and Career Centers serving the residents of Inglewood, Hawthorne, Carson, El Segundo, Gardena, Hermosa Beach, Lawndale, Lomita, Manhattan Beach, Redondo Beach, and Torrance.

Through our innovative partnership with leaders in government, business, education and nonprofit agencies, we have been able to meet the ever-changing employment needs of the business sector and job seekers by adapting to the influence of rapidly changing technology and social environments on the workforce.

More than 100,000 youth, adults, and dislocated workers annually visit our One Stop Centers to receive a variety of no cost career and business services. We also continue to reach out to underserved communities such as the homeless, veterans, transitioning military members and their families, and unemployed parolees to name a few.

As we look forward to even greater successes in the coming year, we especially want to thank our dedicated Board members and Advisory committees for supporting us throughout the year. This partnership has helped us to provide better services to the communities we serve, and also enhance economic development in the South Bay region.
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The South Bay Workforce Investment Board (SBWIB) not only plans and implements strategic programs to help businesses access a skilled workforce in the greater South Bay region, but also creates opportunities for people in the South Bay to stay employed, gain better jobs, and have access to training and educational services that can prepare them for employment opportunities in well-paid careers. The SBWIB service area encompasses eleven (11) South Bay cities including Inglewood, Hawthorne, Carson, El Segundo, Gardena, Hermosa Beach, Lawndale, Lomita, Manhattan Beach, Redondo Beach, and Torrance. The SBWIB Board is comprised of 51 members representing business, labor, education, economic development, the One-Stop Center partners, and other local workforce system stakeholders.

**Mission Statement**

Using the most cost-effective services, and demand driven strategies, our mission is to build a world-class workforce through strategic alliances with business, education and community partners.

**Vision Statement**

We will promote an innovative workforce development system that supports job retention and creation, and accelerates economic growth in the South Bay region.
The primary goal of the One-Stop Business & Career Centers is to provide convenient access to a wide range of services under one roof. Business services, job information, training and job placement services including job club, labor market information, career workshops, career pathway counseling, individualized assessment and much more are provided at no cost.

**ADULT SERVICES**

- Employment & Job Placement Services
- Hiring Events, Outreach & Recruitment, Education & Training
- Blueprint for Workplace Success Training
- Career Counseling & Resume Preparation
- Re-entry services - Career Pathways 180
- Transitional Subsidized Employment & On-the-Job Training
- Dislocated Worker & Veteran Transition Services
- Homeless Services

**BUSINESS SERVICES**

- Engineering & Manufacturing Apprenticeships
- Rapid Response & Layoff Aversions
- Recruitment Services
- Staff Training Resources
- ETP Funding
- Hiring Events & Candidate Screenings
- Wage Subsidy Programs

**YOUTH SERVICES**

- Teen Centers, Tutoring & Enrichment Services
- Fit for Gold Tutoring & Fitness Academy
- Blueprint for Workplace Success Training
- Career Counseling
- Resume Assistance and College Preparation
- Career Pathways, Pre-Apprenticeships in Engineering & Manufacturing

**102,421 Visits to the South Bay One Stop Centers - AJCC 2017-2018**
Funding Sources & Program Expenses
FY 2017-2018

**Total Funding**
$62,615,750

- **84%** $52,600,543

**Key Legend**
- Los Angeles County
- GAIN Contracts
- WIOA Grants
- Other Funding
- State
- Special Grants
- Federal Funding

**Entered Employment Rate**

<table>
<thead>
<tr>
<th></th>
<th>Goal</th>
<th>Performance</th>
<th>Success Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adults</td>
<td>79%</td>
<td>80%</td>
<td>101.3%</td>
</tr>
</tbody>
</table>

**Dislocated Workers**

<table>
<thead>
<tr>
<th></th>
<th>Goal</th>
<th>Performance</th>
<th>Success Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adults</td>
<td>74%</td>
<td>78.6%</td>
<td>106.2%</td>
</tr>
</tbody>
</table>

**Average Wage Earnings Per Hour**

- **$19.82** Adults
- **$28.37** Dislocated Workers
Cost Effectiveness

The SBWIB’s funded programs for adults provided a return on investment of $5.93 for every federal dollar spent and for the Dislocated Worker Program, the return on investment was $7.24 for every federal dollar spent. This is an average return on investment of $6.60 between the two programs.

The return on investment is determined by measuring the amount of funds invested into training and job placement for unemployed individuals. This figure is then compared to the employment rate and taxes paid by those individuals after receiving unsubsidized employment.

By comparing the cost of job placement to the amount of wages earned, and taxes paid by those receiving employment, it is evident that the taxpaying public receives long-term benefits from economic gains returned to the economy.

### Program Economic Return Investment Return on Investment Payback Period

<table>
<thead>
<tr>
<th>Program</th>
<th>Economic Return</th>
<th>Investment</th>
<th>Return on Investment</th>
<th>Payback Period</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adult</td>
<td>$8,041,176</td>
<td>$1,357,006</td>
<td>$6,684,170</td>
<td>593% $5.93 44 days</td>
</tr>
<tr>
<td>Dislocated Workers</td>
<td>$10,377,827</td>
<td>$1,433,954</td>
<td>$8,943,873</td>
<td>724% $7.24 36 days</td>
</tr>
<tr>
<td>Total</td>
<td>$18,419,003</td>
<td>$2,790,960</td>
<td>$15,628,043</td>
<td>660% $6.60 39 days</td>
</tr>
</tbody>
</table>

Total Economic Return From One-Stop Centers

### Retention Rate

<table>
<thead>
<tr>
<th>Adults</th>
<th>Dislocated Workers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Goal</td>
<td>62.5%</td>
</tr>
<tr>
<td></td>
<td>66.5%</td>
</tr>
<tr>
<td>Performance</td>
<td>73.6%</td>
</tr>
<tr>
<td></td>
<td>85.5%</td>
</tr>
<tr>
<td>Success Rate</td>
<td>117.7%</td>
</tr>
<tr>
<td></td>
<td>128.6%</td>
</tr>
</tbody>
</table>

Dislocated Worker & Adult Programs

- **$34.16 Combined Dislocated Worker Average Wage/hour**
- **$6.60 Average Return on Investment for Every Dollar Spent**
- **660% Average Return on Investment represented as a percentage**

15,669 Individuals Served, registered and enrolled at One-Stop Centers & Employment Development Department
**Adult Services**

**Gloria Fernandez,** mother of two daughters from South Los Angeles, made the brave decision to leave a violent relationship. She struggled for four years, and last year she was evicted. With no funds, no job and homeless, they moved to a small bedroom, before moving out she received an appointment letter from Greater Avenues for Independence. After reviewing her needs she was quickly accepted for services.

Ms. Fernandez was signed up for the Mexican American Opportunity Foundation (HOPICS), where she applied for low income housing. She was informed about the Transitional Subsidized Employment program and registered.

In April, Ms. Fernandez and her daughters moved to their own apartment. In May, she purchased her own car. After being in the program, she was hired at HOPICS, and worked for two months until she received a new job opportunity. Ms. Fernandez was informed that her previous case manager had taken another job, making her position available. Ms. Fernandez is now a TSE Program Case Manager for UAW-LETC.

“I thank God every day for all the opportunities and blessings I have received. I am grateful for the TSE program for helping individuals like myself to learn, grow and succeed in life.” — Gloria Fernandez

**Greater Avenues for Independence Program (GAIN)**

The GAIN program, funded by the Los Angeles County Department of Public Social Services (DPSS), provides employment-related services to CalWORKs participants. Services consist of job searching, job retention, and moving on to higher paying jobs, ultimately leading to self-sufficiency and independence.

43,355
Participants Served
Since inception

**Transitional Subsidized Employment Program (TSE)**

In partnership with the L.A. County Department of Public Social Services, the SBWIB administers the Transitional Subsidized Employment (TSE) program.

TSE helps overcome barriers to employment through fully supervised paid work experience and paid On-the-Job training with the goal of enabling participants to secure unsubsidized employment after completion of their work assignment.

2,573
TSE Participants Served

**GAIN/ TSE LA County**

2,643
Participants Employed

224
Total Employees Placed at Private Sector Businesses

292
Total Businesses Participating

2,419
Total Non-Profit/Government Placements
Michael Fox, a Non Destructive Testing (NDT) technician for SpaceX, visited the South Bay One-Stop Business & Career Center - Inglewood in September 2017 for assistance in upscaling his skills.

Michael was enrolled in a work-based training and up-skilling program to receive specialized competencies in liquid penetrant, radiographic, ultrasonic, and magnetic particle testing.

Since completing his coursework in January 2018, Michael has also completed the Industrial Radiography Radiation Safety Personnel Certification from the American Society of Nondestructive Testing ASNT. As part of the SpaceX precision tube fabrication team, Michael has an hourly wage of over $26, and continues to make important strides in his career path, and anticipates continued growth within the company and the industry.

“This program has helped me advance in my career and has given me opportunities for cross training with other teams. I want others to know that these opportunities are out there. I am very interested in giving back to the community and want to help others pursue careers in NDT.”

Michael Fox
Adult Program Success Story

The South Bay One Stop Business & Career Centers provide job training, counseling, placement, and related employment services to individual adults, veterans, and families who seek, and are prepared for employment, and on-the-job training.

Homeless services are available in 11 South Bay cities. Additional employment services for the homeless are available to GAIN participants throughout Los Angeles County. Detailed information on resources are available at the website below.

www.sbwib.org/homeless

Non-Destructive Training Services

Upon request of local aerospace and manufacturing companies including Hadd-Co Inspection Lab, SpaceX, and Ace Clearwater Enterprises, the SBWIB now provides skill upgrading programs to employees working in the Non-Destructive Testing field.

Over a 14 – week period, participants undergo specialized work-based training in liquid penetrant, radiographic and magnetic particle testing. The specialized training meets industry standards and counts towards required industry standard professional development hours.

South Bay Homeless Participants Employed
168

LA County Homeless Participants Employed
654

315 Total Public/Non-Profit Entities Receiving Employees

Homeless TSE Services

Homeless TSE Services
Robert S. Smith visited South Bay Business and Career Centers - Inglewood a few weeks after receiving his separation orders from the United States Army. Retiring as a Lieutenant Colonel with 31 years of service, and despite his extensive military career and leadership capabilities, he was unaware of the various resources available to him during his transition into the civilian workforce.

Considering his imminent separation from the Army in the upcoming months, Robert decided to pursue a Project Management Professional Certification at Career Development Solutions.

He successfully completed his certification prior to his retirement from the Army and is now gainfully employed as program analyst for El Segundo based SAIC, earning a six figure salary.

“The best advice is networking, networking, networking... the One-Stop staff put their best foot forward and kept me informed of all available opportunities.”

Robert S. Smith
Veteran Program Success Story
Frank G. Martin, making below standard income and living in a transitional housing program was referred to South Bay One-Stop Business & Career Centers - Inglewood by his Parole Agent. Since his release, Frank had struggled with long periods of unemployment.

Frank attended an orientation where he disclosed he had served in the United States Navy prior to his incarceration. He was enrolled in the adult program and co-enrolled into the Veterans Employment-Related Assistance Program and into the Reentry program with Friends Outside Los Angeles. He was also referred to the EDD Disabled Veterans Outreach Program. Frank pursued occupational skills training at RWM Fiber Optics in the city of Carson, where he began his Fiber Optics Broadband Technician program.

He successfully completed his training, obtained industry recognized certifications, and secured full-time employment with El Segundo based Outsource Inc. as a Fiber Node Technician.

“I am grateful for the opportunities ahead of me thanks to the One Stop and all the wonderful help they have provided me along the way.”

Frank G. Martin
Veteran Program Success Story

Homeless Veteran Reintegration Program (HVRP)

Through the Department of Labor’s Veterans Employment and Training Service, the HVRP program provides employment services to homeless veterans, including veterans with families, and those who are at risk of homelessness.

Services are also provided to formerly incarcerated or soon to be released veterans who are seeking employment.

Additional assistance to veterans is provided through the State EDD:

Local Veteran’s Employment Representatives (LVERs), are representatives who specialize in serving Veteran employment needs. LVERs are co-located at One-Stop Career Center locations.

Disabled Veterans Outreach Program (DVOP), are specialists who develop job and training opportunities tailored to disabled Veterans and other eligible veterans.

$23.07
Average Wage from Veteran Grants
Adult Services

Construction & Utilities Pathways Program

The Construction & Utilities Pathways Program (CUPP) aims to increase community knowledge, demystify entry into the construction industry, and help job seekers start a career in construction.

**Resources offered:**
- Connections with union reps and construction outreach teams
- Information sessions for working on the Football Stadium and Entertainment District at Hollywood Park in Inglewood.

**Other resources offered by CUPP:**
- High school program
- Life skills guidance
- Resume building
- Case management
- Computer access
- Support services
- Connections with union reps and construction outreach teams
- Information sessions for working on the Football Stadium and Entertainment District at Hollywood Park in Inglewood.

Career Pathways 180 Job Preparation Academy

The Job Preparation Academy funded by the SBWIB’s South Bay One-Stop & Career Centers - Inglewood, in partnership with the Los Angeles Central Parole District, assists formerly incarcerated men and women in making a successful reintegration into the community.

The week-long program provides job readiness through SBWIB’s Blueprint for Workplace Success curriculum, workshops, resume preparation, community resources, job search, career pathway strategies, and motivational speakers.

At the end of the academy, graduates attend a ceremony followed by a job fair where they meet potential employers.

Career Pathways in Behavioral Health & Human Services

Peer Specialist Training Program

In partnership with the Long Beach VA Health System via the office of Vocational Rehabilitation Therapy, candidates are screened for participation in a Peer Specialist Certification Program as approved by the Office of the Secretary of Veteran’s Administration. The Peer Specialist program leverages key resources such as one-on-one support and counseling from Vocational Rehab Specialists. Support also includes individual guidance for each Veteran navigating the VA benefit system and other resources that may be available to help a Veteran achieve their educational and career goals.

WIOA and Re-Entry

WIOA services are provided to individuals who are preparing to be released or have been released from jail or prison through the Re-entry program.

**Services include:**
- On site jail services
- Passport to Success
- Blueprint work readiness training and more

Peer Specialist Training Graduates

<table>
<thead>
<tr>
<th>3,277</th>
<th>Job seekers attended the bi-weekly construction orientation</th>
</tr>
</thead>
<tbody>
<tr>
<td>41</td>
<td>Parolees graduated from 180 Job Preparation Academy</td>
</tr>
<tr>
<td>103</td>
<td>Enrollments in Re-Entry Program</td>
</tr>
</tbody>
</table>
Job seekers and employers looking for qualified workers receive no cost services at the four South Bay One-Stop Business & Career Centers serving 11 communities in the South Bay. The centers’ professional staff have developed the most cost-effective strategies to provide employment preparation and placement services for adults and youth. Large and small businesses also discover how they can greatly reduce recruitment and training expenses while increasing employee retention and productivity.

**Business Services**

- **Recruitment Services**
  - New hire and job placement resources
  - Publicizing Positions
  - Job Fairs

- **Workforce Training**
  - On-the-Job Training
  - Customized Training
  - Apprenticeship Training

- **Subsidized Labor Programs**
  - Transitional Subsidized Employment Program

- **Hiring Support**
  - Screening/Live Scan
  - Job Matching/Referrals
  - Skills Testing
  - Reference Checks

- **Support & Services**
  - Rapid Response and Lay-off Aversion
  - Information on business Incentives

- **New hire and job placement resources**

- **Publicizing Positions**

- **Job Fairs**

- **On-the-Job Training**

- **Customized Training**

- **Apprenticeship Training**

- **Transitional Subsidized Employment Program**

- **Screening/Live Scan**

- **Job Matching/Referrals**

- **Skills Testing**

- **Reference Checks**

- **Rapid Response and Lay-off Aversion**

- **Information on business Incentives**

**Rapid Response**

The South Bay Workforce Investment Board's Rapid Response program is comprised of a team of professionals ready to act quickly upon notice that a local company is considering a layoff or a closure. The team is on standby to offer assistance to companies and employees that are facing a transition. Proactive services and strategies are provided to assist employees with finding new employment, and a plan is developed to ensure a smooth and timely transition for the organization.

**Rapid Response**

- **1,445** Number of employees affected
- **15** Number of companies affected & using services

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Patricia Goode was laid off from her job as an Assistant Program Director in November 2013. She had a security clearance, many years of engineering experience, and thought finding a job wouldn’t be too hard.

Being laid off lead Patricia to seek services at South Bay One-Stop Business & Career Centers - Torrance. She was enrolled and was offered Project/Program Management training at UCLA Extension. The training gave her a credential to showcase her experience, and she was able to extend her unemployment period while completing her certificate.

Obtaining the certificate confirmed her commitment to improving herself and gain skills while she was applying for jobs. Patricia is now a Project and Systems Engineer at the Aerospace Corporation.

"Make a job of finding work. Keep getting up each day like you are going to work. Network by going to job fairs, volunteer, have a plan outlined and follow the plan, update your LinkedIn profile regularly, develop an elevator speech, a list of companies you want to work with, and educate yourself about those companies."

Patricia Goode
Dislocated Worker Program Success Story

Dislocated Worker

Thanks to the acquisition of U.S. Department of Labor National Emergency Grant, the SBWIB is able to help dislocated workers gain re-employment after company layoffs. The program provides comprehensive employment services tailored to each client that includes retraining if needed, career consulting, and placement assistance.

452 Participants Served in program

Layoff Aversion

Quite often businesses aren’t aware of the no cost services provided by the SBWIB that can help them minimize or avert layoffs due to economic constraints or under-trained incumbent workers. SBWIB connects these businesses with services or incentives available at the local, state, and federal levels. These services can include employee training and funding to upgrade employee skills, create customized services, provide tax relief, incentives, and other business solutions.
**Turner Construction** is a North America-based, international construction services company. They have earned recognition for undertaking large complex projects, fostering innovation, embracing emerging technologies, and making a difference for their clients, employees and community.

Hollywood Park Land Company, owned by The Kroenke Group, selected the team of Turner/AECOM HUNT JV to oversees construction of a 70,000-seat stadium for the Los Angeles Rams and Los Angeles Chargers. The joint venture, combining two of the world’s largest construction and engineering management firms, has built 17 stadiums for National Football League teams and renovated 10 others.

The Turner/AECOM HUNT JV team has partnered with the Construction Utilities Pathway Program (CUPP) program, established by the SBWIB through its Inglewood One-Stop and in partnership with PDA, Inc., to provide training and job placement for union members or individuals interested in joining a union.

Additionally, Turner/AECOM HUNT JV has committed to a 100% union job site, and is further committed to ensuring 30% of construction related jobs are targeted for local area residents with a 15% Inglewood resident apprenticeship goal. To date, in collaboration with the CUPP Program, and PDA Inc., the Turner/AECOM HUNT JV team is successfully meeting its hiring goals including hundreds of apprentices, a high percentage of minorities, and Inglewood residents are working on this groundbreaking legacy project for the City of Inglewood.

**SpaceX** is a U.S. space transportation company that designs, manufactures and launches advanced rockets, and spacecraft with the ultimate goal of enabling life on other planets. The company has more than 6,000 employees located at its Hawthorne, CA, headquarters as well as other sites across the country. As one of the world’s fastest growing providers of launch services, SpaceX has secured over 100 missions to its manifest, representing over $12 billion on contract. These include commercial satellite launches as well as US government missions. SpaceX’s Dragon spacecraft currently makes regular cargo resupply missions to the International Space Station for NASA and will soon fly astronauts under the Commercial Crew Program, with the first demonstration flight targeted for January 2019.

SpaceX is a member of the SBWIB. In 2018, SpaceX employees participated in incumbent worker programs at the South Bay One Stop Business & Career Centers in the areas of Non Destructive Testing and CNC Machining. Throughout the year, Skills Upgrade Information Sessions were also held for current employees from various South Bay aerospace and defense companies, including SpaceX.
Operated by the SBWIB in partnership with collaborative education and community partners, the Teen Centers offer after-school academic and enrichment services to teens ages 13-18. The goal of the centers are to provide youth with positive alternatives to delinquent behavior.

Ages 14 - 24 years old

The South Bay One-Stop Business and Career Centers, along with the Hawthorne and Inglewood Teen Centers, provide services to youth in the South Bay. Some of the services include: pre-employment training, work experience and internships, career preparation, occupational skills training, academic enrichment and job placement assistance. All services are at no cost.

Teen Centers
Hawthorne and Inglewood Teen Centers

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A Day in the Life of a College Student

SBWIB’s Teen Center students, in partnership with the South Bay Promise and California State University, Dominguez Hills (CSUDH), experience A Day in the Life of a College Student through a field trip to CSUDH. This field trip consists of a guided tour through campus, informational workshops, and an overnight stay on campus.

1,089
Inglewood
Teen Center Visits

702
Hawthorne
Teen Center Visits

Youth served in Youth Programs

Youth Placement in Employment or Education

Youth Attainment of Degree or Certificate

<table>
<thead>
<tr>
<th>Youth Placement in Employment or Education</th>
</tr>
</thead>
<tbody>
<tr>
<td>123.9% Success Rate</td>
</tr>
<tr>
<td>81% Performance</td>
</tr>
<tr>
<td>65.4% Goal</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Youth Attainment of Degree or Certificate</th>
</tr>
</thead>
<tbody>
<tr>
<td>133.5% Success Rate</td>
</tr>
<tr>
<td>77% Performance</td>
</tr>
<tr>
<td>57.7% Goal</td>
</tr>
</tbody>
</table>
SBWIB’s Career Pathways Programs are developed to prepare youth and adults for employment opportunities through activities, training, pre-apprenticeships and apprenticeships.

Activities include; company tours, job shadowing, guest speakers and internship opportunities.

**South Bay Promise**

The South Bay Promise program, in partnership with El Camino College and California State University, Dominguez Hills, is designed to strengthen the college going culture, ensure college readiness, and create a seamless transition from high school to college by waiving enrollment fees during the first year to students enrolled full time at El Camino College.

Students have enrolled since inception

**FIT FOR GOLD Tutoring & Fitness Academy**

Fit for Gold is an after school program for high school seniors. Students are trained to provide homework assistance, nutrition information and physical fitness activities to students, grades 3-8, while participating in enrichment, mentoring and college readiness activities.

The program is designed to help youth 8-18 years of age improve their nutrition and physical fitness, their academic performance and to develop citizenship and leadership skills.

1,000+
Elementary & middle school students served annually

**Advanced Manufacturing & Engineering Technology Linked Learning (AMETLL)**

The SBWIB, in partnership with Hawthorne High School, El Camino College and the Centinela Valley Union High School District, produce an annual School Maker Faire to showcase advanced manufacturing techniques, robotic competitions and STEM related exhibits. The Maker Faire celebrates creativity, invention and provides a venue for tech enthusiasts, crafters, artists, hobbyists, engineers and entrepreneurs.

900+
High School students, educators & families attended

SBWIB works with local businesses and employers to provide area high school students with exposure to various career options and educational pathways. Activities include guest speakers visiting the schools, site visits and tours, career fairs, job shadowing, and internships.

Externships at area businesses also provide teachers the opportunity to strengthen their knowledge base of local industries and incorporate real world examples into their curriculum.

Inglewood Unified and Centinela Valley Union School Districts

Career Pathways

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Externships at area businesses also provide teachers the opportunity to strengthen their knowledge base of local industries and incorporate real world examples into their curriculum.
Carolina Dorado, a Torrance resident 24, was eager to capitalize on her recent Communications Degree, from California State University Northridge in 2017; but she wasn’t having much success in securing work in her chosen field of marketing and social media.

While working at a restaurant in Redondo Beach, she happened to have a conversation with one of their regular customers who informed her about the job search services that were available at the SBWIB.

Carolina went to the Torrance One-Stop Center, attended an orientation and was put into the Youth Paid Work Experience program. Her case worker told her about a temporary Marketing & Social Media opening at the Manhattan Beach Chamber of Commerce. She applied and was selected. Upon completing her contract, Carolina was hired full-time and given the position of Director of Communications.

"Even in your darkest time, you have to stay strong, be positive, believe in yourself and say yes to opportunities.”

Carolina Dorado
Youth Program Success Story
Aamir Ali, a nineteen year-old, relocated from Detroit to Inglewood in the Spring of 2017 and immediately started his job search with limited funds. He quickly realized that not having job search experience, or a resume, made his chances very slim.

While driving one afternoon, he noticed the South Bay Workforce One-Stop Business & Career Center on La Brea and stopped in and introduced himself to the One-Stop staff. After his orientation, his case manager connected him with a temporary housing agency to assist him with his homelessness. Then his case manager started coaching Aamir on interviewing skills and how to write a resume. The One-Stop staff was impressed with his progress and eagerness to learn and placed him in a paid work experience position in the Center’s Youth Services Department.

When the City of Inglewood requested some clerical workers in City Hall, Aamir was assigned to the City Attorney’s Office. They were so impressed with his performance and work ethic, they offered him a full time job.

“The Inglewood One-Stop Center changed my life. You can get the resources and services that will help you if you are serious about wanting work.”

Aamir Ali
Youth Program Success Story

SBWIB YouthBuild

The Century Center for Economic Opportunity (CCEO) YouthBuild, was previously in partnership with the SBWIB for nearly 30 years providing services from 1995-2017. During that time the program constructed 98 new affordable homes in the Los Angeles area, remodeled 116 homes, and constructed 35 wheelchair ramps, all for low-income homes. It also completed 185 community service projects, totaling more than 389,500 hours of community service.

Recently the YouthBuild program merged under the SBWIB, Inc., while still maintaining the long standing national Department of Labor model, which aims to empower underserved young adults ages 16-24, allowing them to rebuild their lives and communities through leadership, education and technical training. Special thanks and credit goes to CCEO for their many years of exceptional services to the region.

Now managed solely by the South Bay Workforce Investment Board, SBWIB YouthBuild, in partnership with Habitat for Humanity of Greater Los Angeles, continues to service low-income areas with building and remodeling programs while providing educational, occupational skills training and leadership skills to disadvantaged youth residing in targeted communities.

345 Invited for Second Interviews
73 Employers
67 Volunteers

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The Youth Development Council (YDC) is the guiding entity for the SBWIB’s youth program. The YDC provides information and assists with planning, operational and other issues relating to the provision of services to youth.

### Committee Members

**Patricia Donaldson**, Youth Development Council Chair, Hawthorne Chamber of Commerce

**Ruthi Davis**, Youth Development Council Vice-Chair, Lawndale Chamber of Commerce

**Billy C. Campbell**, The Campbell Agency, Allstate Insurance Company

**Eric Davis**, Department of Rehabilitation

**Edward De Brito**, Cement Masons Southern California, Local 600

**Andy Delgado**, Century Center for Economic Opportunity, Inc.

**Christopher Downing**, Los Angeles Unified School District

**Joe Faulkner**, Los Angeles County Probation Department

**Jesus Fernandez**, Southern California Paint and Drywall Industries

**David Fleck**, Behavioral Health Services

**Victoria Franklin**, L.A. Job Corps Center

**Chief Mark Fronterotta**, Inglewood Police Department

**Dr. Willie Hagan**, California State University, Dominguez Hills

**Dr. Betsy Hamilton**, Lawndale School District

**Mike Harriel**, Southern California Gas Company

**Dr. Atlas Helaire**, Southern California Regional Occupational Center

**Dr. Thomas Johnstone**, Wiseburn Unified School District

**Dr. Steven Keller**, Redondo Beach Unified School District

**Dr. Otto W. K. Lee**, Los Angeles Harbor College

**Tamala Lewis**, StubHub Center & LA Galaxy

**Dr. Dena Maloney**, El Camino Community College

**Dr. George Mannon**, Torrance Unified School District

**Dr. Thelma Meléndez de Santa Ana**, Inglewood Unified School District

**Veldafern McElroy**, Parent Representative

**Rabbi Yossi Mintz**, The Friendship Foundation

**Dr. Melissa Moore**, El Segundo Unified School District

**Dr. Helen Morgan**, Hawthorne School District

**Grace Ngwa**, 11th grade - Leuzinger High School

**Dr. Denise Noldon**, Los Angeles Southwest College

**Dr. Gregory O’Brien**, Centinela Valley Union High School District

**Linda Phu**, State of California Employment Development Department, Inglewood Workforce Services

**Michael Richardson**, SKANSKA - EEO/DBE Manager

**Teresa Sanford**, Inglewood Housing Authority

**Kent Taylor**, Lennox School District

**Beatrice Williams**, Legal Shield

**Dr. Lance Williams**, Los Angeles County Community Action Board

**Dr. James Limbaugh**, West Los Angeles College President

### Alternates

**Fitzgerald Jacobs**, Cement Masons Southern California, Local 600

**Laura Hirshfield**, Century Center for Economic Opportunity, Inc.

**Cinder Eller**, Inglewood Police Department

**Matthew Smith**, California State University, Dominguez Hills

**Jorge Arroyo**, Lawndale School District

**JenniferPesavento**, Southern California Regional Occupational Center

**Gil Shulman**, Wiseburn Unified School District

**Dr. Anthony Taranto**, Redondo Beach Unified School District

**Ross Miyashiro**, El Camino Community College

**Dr. Nisha Dugal**, Torrance Unified School District

**Dr. Wayne Diulio**, Torrance Unified School District

**Dr. Reginald Sirls**, Inglewood Unified School District

**Nina Patel**, The Friendship Foundation

**Linal Miller**, El Segundo Unified School District

**David Mallchok**, Hawthorne School District

**Dr. Lawrence Bradford**, Los Angeles Southwest College

**Cecil Flournoy III**, Inglewood Housing Authority

### Incoming Members 2018-2019

**Captain Michael Ishii**, Hawthorne Police Department

**Chioma Marks**, Student Representative, Lawndale High School

**Irving Pacheco**, former Chairman of CCEO

**Dr. Thomas Parham**, President of California State University, Dominguez Hills

**Michael Romero**, Superintendent of LAUSD Local District South

**Dr. Blake Silvers**, Superintendent of Wiseburn Unified School District
Edgar Ramirez’s career pathway includes learning every aspect of a skill needed for his career and to obtain the experience necessary to be in a position of leadership while continuing to learn.

While finishing his Bachelor of Science in Mathematics from California State University, Dominguez Hills and interning at Impresa, he began the Aero-Flex Pre-Apprenticeship during summer 2018.

Impresa’s Vice President of Operations and team were so impressed with Edgar’s passion and commitment, they hired him full-time under the new SBWIB Aero-Flex Aerospace Engineering Apprenticeship registered with the U.S. Department of Labor and California Department of Apprenticeship Standards. Edgar is now the first Aerospace Engineering apprentice in the nation to be hired under the Aero-Flex apprenticeship!

“I learned a lot from the Blueprint Work Readiness training and ToolingU curriculum. I will continue to search for opportunities where I can continuously learn and improve my skills, and in return; allow me to do my work at a high standard.”

Edgar Ramirez
Aero-Flex Program Success Story

An Employer-Centric Earn and Learn Model for Engineering

The Aero-Flex Pre-Apprenticeship and Apprenticeship program, developed by the SBWIB in partnership with local aerospace manufacturing companies, allows employers to define or ‘flex’ the training plan. It was designed from conception to validation by industry partners and employers who appreciate a non-traditional model.
Executive Committee

Wayne Spencer,
Board Chair & Board Officer,
Executive Committee, Spencer 4 Hire Security

Patricia Bennett,
Board Secretary,
Executive Committee &
One - Stop Policy, P & J’s Unique Bookkeeping & Tax Services

Linda Bradley,
Board Vice - Chair, Executive
Committee, Centinela Hospital Medical Center

Patricia Donaldson,
Executive Committee,
Youth Development Council Chair &
One - Stop Policy, Hawthorne Chamber of Commerce

Bob Helfant,
Executive Committee,
Business, Technology & Economic Development Chair, HCD,
Incorporated

Glenn Mitchell,
Executive Committee,
Performance & Evaluation Chair,
Gardena General Insurance Agency

Board Members

Joe Ahn,
Business, Technology & Economic Development Vice Chair,
Northrop Grumman Corporation

Ruth Davis,
Youth Development Council Vice - Chair, Lawndale Chamber of Commerce, Economic Development

Brenda Garvin,
One - Stop Policy Vice - Chair,
Department of Rehabilitation

Brian Raber,
Performance & Evaluation Vice - Chair

Carolyn Anderson,
Youth Development Council Chair,
The Campbell Agency,
Allstate Insurance Company

Lily Craig,
Chevron Products Company

Edward De Brito,
Youth Development Council,
Cement Masons Southern California, Local 600

Raj Dhillon,
One - Stop Policy, US Tow

Ray Diab,
One - Stop Policy, Poulet Du Jour

Tami Lorenzen-Fanselow,
Business, Technology & Economic Development,
FCL Logistics, Inc.

Jesus Fernandez,
Youth Development Council,
Southern California Paint and Drywall Industries

David Fleck,
Youth Development Council,
Behavioral Health Services

Jay Fowler,
Performance & Evaluation,
Republic Services, Inc.

Fran Fulton,
Business, Technology & Economic Development,
The City of Torrance

Glenn Grindstaff,
Business, Technology & Economic Development; L-3 Technologies, Inc.

Sarah Gonzaga,
One - Stop Policy, SEIU Local 2015

Dr. Willie Hagan,
Youth Development Council,
CSU Dominguez Hills

Lilian Haney,
Business, Technology & Economic Development,
SPACEX, Space Exploration Technologies

Mike Harriel,
Youth Development Council,
Southern California Gas Company

Dr. Sandra G. Horwitz,
Performance & Evaluation,
Sandra G Horwitz, OD

Michael Jackson,
Business, Technology & Economic Development, The Dardanelle Group

Jeffrey R. Jennison,
Performance & Evaluation,
Watson Land Company

Josh Lafarga,
Performance & Evaluation,
Laborers’ International Union of North America, Local 1309

Marc Little,
One - Stop Policy Committee,
The Law Office of Marc Little

Tamala Lewis,
Youth Development Council,
StubHub Center & LA Galaxy

Doug Marian,
Performance & Evaluation,
UA Plumbers Local 78

Dr. Dena Maloney,
Youth Development Council,
El Camino Community College

Gregg McClain,
One - Stop Policy,
Silly Goose Playground

Ellenmary Michel,
One - Stop Policy,
Pelican Products, Inc.

David Noflin,
Business, Technology & Economic
Development, United Printers
Mitch Ponce,
Performance & Evaluation, Ironworkers Local 433
Rudy Rodriguez,
Steam-Refrigeration-Air Conditioning - Pipefitters United Association Local Union 250
Kirk Rossberg,
Performance & Evaluation, Torrance Bakery
Stephany Santin,
Business, Technology & Economic Development, City of Gardena
Nick Spampanato,
Performance & Evaluation, MSG/The Forum
Tod Sword,
Business, Technology & Economic Development, SoCal Edison- Economic Development Services
Dr. Anthony Taranto,
Youth Development Council, South Bay Adult School
Jane Templin,
Performance & Evaluation, IBEW Local 11
Wanza Tolliver,
Business, Technology & Economic Development, State Farm Insurance
Beatrice Williams,
Youth Development Council, Legal Shield
Dr. Lance Williams,
Youth Development Council, Los Angeles County Community Action Board
Kathy Wojno,
Performance & Evaluation, Gardena Memorial Hospital
Susie Yellowhorse-Jensen,
One - Stop Policy, Southern California Indian Center, Inc.
Bruce Young,
Inglewood Park Cemetery, Youth Development Council Committee
Alternates
Darryl Rader,
One - Stop Policy, Department of Rehabilitation
Yolanda Dodd-Lyons,
One - Stop Policy, EDD/South Bay Job Service Office
Fitzgerald Jacobs,
Youth Development Council, Cement Masons Southern California, Local 600
Samuel Pena,
Performance & Evaluation, Republic Services, Inc.
Danielle Copeland,
One -Stop Policy, SEIU Local 2015
David Gamboa,
Youth Development Council, California State University, Dominguez Hill
Kelly Magee,
Business, Technology & Economic Development, SPACEX, Space Exploration Technologies
Ann Garten,
Business, Technology & Economic Development, The Dardanelle Group
Matthew Means,
Performance & Evaluation, Watson Land Company
Jeremy Diaz,
Performance & Evaluation, UA Plumbers Local 78
Dr. Jean Shankweiler,
Youth Development Council, El Camino Community College
Jose Anaya,
Youth Development Council, El Camino Community College
Charles Felix,
One-Stop Policy, Silly Goose Playground
Pamela Briggs,
Performance & Evaluation, MSG/The Forum
Constance Turner,
Business, Technology & Economic Development, SoCal Edison- Economic Development Services
Tracy Thomas,
Performance & Evaluation, West County GAIN
Paul Celuch,
Performance & Evaluation, Gardena Memorial Hospital
Incoming Members
2018-2019
Ray Grothaus,
Republic Services
Dr. Thomas Parham,
Youth Development Council, California State University, Dominguez Hills
Chris Patronas,
One - Stop Policy, Lucky Star Cafe Mexican Grill
Armando Pena,
Youth Development Council, Cement Masons Southern California, Local 600
Kendrick Roberson,
One - Stop Policy, American Federation of Government Employees (AFGE) Local 2429
Alternate
Spencer Dela Cruz,
Business, Technology and Economic Development, City of Gardena
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**First Quarter**

SBWIB and its partners, CCEO YouthBuild and Habitat for Humanity of Greater Los Angeles, received a $1.1 million grant to support academic and occupational skills training for at-risk youth. Young adults ages 16-24 received classroom instruction and occupational skills training at worksites managed by Habitat For Humanity.

Inglewood Teen Center celebrated its fourth anniversary in September along with civic leaders, educators, law enforcement representatives and SBWIB staff.

41 recently paroled men and women completed the SBWIB’s week-long Career Pathways 180 Job Preparation Academy presented in cooperation with the California Department of Corrections and Rehabilitation and Parole Department, and the Employment Development Department.

During the first quarter, 583 job seekers attended orientations in the SBWIB’s Construction and Utilities Pathways Program (CUPP). Approximately 277 of the attendees returned to get enrolled. A total of 86 individuals were placed on construction worksites or in an apprenticeship training program.

**Second Quarter**

The SBWIB partnered with Assemblymember Al Muratsuchi and the State Employment Development Department to present a Veterans Job Fair and Legal Clinic at the Torrance Chamber of Commerce that was attended by 13 employers and agencies.

At the request of local aerospace and manufacturing engineers at Hadd-Co Inspection Lab, SpaceX and Ace Clearwater Enterprises, the SBWIB provided skill upgrading programs to their current employees working in the Non-Destructive Testing field.

More than 100 students, educators and civic leaders joined with SBWIB staff to celebrate the ninth anniversary of the Hawthorne Teen Center.

During the quarter, a total of 95 youth from throughout the South Bay region enrolled in the WIOA year-round Youth Program and received pre-employment Blueprint for Workplace Success training and 200 hours of paid occupational training based on their career interest and aptitude.

In October, the Inglewood One-Stop Business and Career Center collaborated with PDA Consulting Group and Turner-Hunt for a Jobs Information and Resource Fair to assist more than 200 job seekers with employment opportunities available at the Inglewood Stadium site.

**Third Quarter**

SBWIB, in partnership with the Aero-Flex team of employers and other agencies, successfully registered the first Aerospace Engineering Apprenticeship in the United States. The apprenticeship is also the first registered apprenticeship in the nation under the engineering discipline.

The 37th Annual Job Shadow Day was held in February in collaboration with the SBWIB, City of Inglewood and Inglewood/Airport Area Chamber of Commerce. More than 100 Inglewood area high school students visited 25 local businesses and agencies.

The California Employment Development Department awarded a $350,000 Disability Employment Accelerator grant to the SBWIB to provide career development programs for people with disabilities.

Working with El Camino College and LA Harbor College, disabled students who are close to graduating, will receive 100 hours of paid work experience and assistance in transitioning into employment. SBWIB will also partner with the Uniquely Abled Project to deliver CNC Machine Operator training for individuals with high functioning autism.

The SBWIB presented its Annual Blueprint for Workplace Success Youth and Young Adults Job Fair in April at the Juanita Millender McDonald Community Center in Carson. More than 700 youth from the South Bay area met with employers from businesses and public agencies throughout the South Bay.

The Board of State and Community Corrections awarded a $500,000 grant to a coalition headed by the SBWIB to provide violence intervention services to approximately 100 Inglewood-area at risk youth ages 14-18. The coalition is comprised of representatives from the City of Inglewood, Inglewood Police Department, Inglewood Unified School District, and Centinela Youth Services.

**Fourth Quarter**

Fifteen eighth graders from South Bay area middle schools participated in the SBWIB’s 5TH annual “A Day in the Life of a College Student” overnight field trip at California State University Dominguez Hills.

SBWIB launched its Peer Specialist Training Program in partnership with the Veteran Affairs Healthcare System and the Office of Vocational Rehabilitation Therapy. Under the program, 20 veterans who are actively engaged in their own recovery, participated in a two-week (76 hour) VA approved Peer Specialist Certification.

Thirty-five Fit for Gold Cadets were honored during the 15th Annual Fit for Gold Closing Ceremony and were presented with certificates and medals for their participation. The youth earned $4,600 by engaging 3rd to 8th grade students in enrichment, mentoring and college-readiness activities.

The SBWIB, in partnership with Hawthorne High School, El Camino College and the Centinela Valley Union High School District, hosted the 4th Annual AMETLLL Makers Faire at Hawthorne High School. More than 900 students, educators and family members were in attendance.

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South Bay One-Stop
Business & Career Centers

Carson
801 E. Carson St., Suite 117
Carson, CA 90745
Phone: (310) 680-3870

Gardena
16801 S. Western Ave.
Gardena, CA 90247
Phone: (310) 538-7070

Inglewood
110 S. La Brea Ave.
Inglewood, CA 90301
Phone: (310) 680-3700

Torrance
1220 Engracia Ave.
Torrance, CA 90501
Phone: (310) 680-3830

Hawthorne
3901 W. El Segundo Blvd.
Hawthorne, CA 90250
Phone: (310) 970-7001

Inglewood
101 W. Manchester Blvd.
Inglewood, CA 90301
Phone: (310) 680-3701
Our continuing success in providing new programs to meet the employment needs of businesses and job seekers is directly attributable to you, our steadfast partners and supporters. We remain committed to maintaining an innovative workforce development system that supports job retention and economic growth in the South Bay region.

Heading into our 36th year, we thank our elected officials at the local, state and national levels as well as our partners in the business and educational sectors, public, private and nonprofit agencies who serve on our advisory boards and committees and who actively support and attend our special events throughout the year. This ongoing support helps us keep true to our mission of using the most cost-effective services and demand driven strategies to build a world-class workforce through strategic alliances with business, education and community partners.

Our dynamic partnerships are making a difference to improving the quality of life in the South Bay and advancing economic progress throughout our region.
The South Bay Workforce Investment Board

11539 Hawthorne Blvd., 5th Floor
Hawthorne, CA 90250
Phone: (310) 970-7700
Fax: (310) 970-7711
Email: info@sbwib.org

This WIOA Title 1 financially assisted program or activity is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities by calling in advance to CRS 1-800-735-2922 or 310-680-3700.