



Account Manager - State Farm Agent Team Member (Sales experience preferred)

CA-Torrance-90503 - Full Time - **Compensation: \$40,000 - \$70,000**

State Farm Insurance Agent located in Torrance, CA is seeking an outgoing, career-oriented professional to join their team. As a State Farm team member for Trang Trinh - State Farm Agent, you will build and develop customer relationships within the community to promote State Farm products including auto, home and life insurance.

Responsibilities

- Develop leads, schedule appointments, identify customer needs, and market appropriate products and services.
- Work with the agent to establish and meet marketing goals.
- Use a customer-focused, needs-based review process to educate customers about insurance options.

As an Agent Team Member, you will receive...

- Hourly pay plus commission/bonus
- Paid time off (vacation and personal/sick days)
- Valuable experience
- Growth potential/Opportunity for advancement within my office

Requirements

- Sales experience (outside sales or inside sales representative, retail sales associate, or telemarketing) preferred
- Successful track record of meeting sales goals/quotas preferred
- Excellent communication skills - written, verbal and listening
- People-oriented
- Self-motivated
- Detail oriented
- Dedicated to customer service
- Pride in getting work done accurately and timely
- Ability to make presentations to potential customers
- Property & Casualty license (must be able to obtain)
- Life & Health license (must be able to obtain)

Please send resume to: varellano@sbwib.org (Job Title on Subject Line)